January 25, 2002

Alan,

Looking for scanning services on the Web, I found a
guy who specializes in scanning mounted slides. His
web address is

www.saugus.net/Photos/scanning.shtml

He does 2710 ppi slides for $1.40 per slide. I called
him today and asked him how he can make money at that
rate. He says it takes about 90 seconds to scan a
slide, so he can make $20-30 an hour. He uses a $500
Canon 2710 film scanner, and he feeds the slides one
at a time. He prefers slides because the scan is
faster and he doesn't have to mess with figuring out
which frame on the negative strip the customer wants.

I forgot to ask him about cleaning slides.

He does it as a hobby. He also has a full time job. He
is in a little town in Massachusetts called Saugus.

He gave me some tips on Web sites, too. He said it
helps if you can get other sites to link to yours. And
he said the Web site title you provide when you
register your site is important.

Steve