

6/12/09

Dear Mr. Daman,

In response to a FOIA request, the Lansing Board of Water & Light has provided me the names, positions, salary/pay rate and 2008 earnings for all BWL employees. Putting that information into an Excel file, I was able to sort the data and do some calculations. Most interesting for me was that 86 employees' 2008 earnings exceeded their salaries by \$30,000 or more. The average excess for those 86 employees was \$40,115.

Although BWL likes to point out that their rates are lower than Consumers Power, it appears that they are still much higher than they need to be. This should concern Lansing area businesses.

I have put all this information on my website, steveharrypublicpolicy.com.

Steve Harry
323-3897