

June 8, 2005

Laura,

I only sold one picture (for \$45), but otherwise the show went well. A lot of people stopped and looked and liked the pictures. The East Lansing Art Fair was 2 weeks earlier, so maybe the buyers had already made their purchases there. The woman who bought my picture said she missed the E.L. Art Fair. Also, my prices were too high. I was asking \$90 for my largest framed pictures.

I had 23 pieces, 14 framed and 9 just matted. All I had was a 2'x6' table to display my stuff on - that is what I got for my \$10 entry fee - but my spot was on the bridge over the Grand River, so I was able to hang several framed pictures by rope from the concrete rail, and then set another row of pictures on the sidewalk below them. Five of the frames were store-bought and the rest came from garage sales, the Salvation Army and Goodwill.

So I've got 22 pictures stored here at home, waiting for the next opportunity. In the meantime, I'm thinking of getting some smaller prints made and framing them. I could do that really cheap. I can get small used frames for next to nothing and I can use my left over mat scraps.

There is a gallery here in Lansing where you rent wall space for as little as \$30 a month and they sell your stuff for you. They don't have much space now, but they are moving to a larger building in a few months.

Steve

--- Rich Barden <rj54@cybersol.com> wrote:

> Steve.....
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> How did your show go?
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> Laura
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